

Microsoft/AIS Azure Quick Start Workshop

Leveraging New Innovations for Transformational Change

Enterprise IT faces enormous challenges – along with significant opportunities – as new cloud services become available to anyone with a **credit card** and an **idea**. Customers are moving forward with innovative solutions offered by public cloud infrastructure. There is no doubt the cloud is *uniquely* transformational and enables market opportunity and disruption. But while these new tools can greatly reduce capital expenses, the key challenge of how to offer these services securely, with appropriate governance, and in a financially responsible manner remains. AIS is among the **leading Azure partners** in the United States, having helped more than 40 organizations adopt and embrace Azure, while avoiding rouge IT proliferation.

Educate ... Envision ... Pilot

The AIS approach results in a successful, streamlined implementation. By jointly envisioning a new offering or project inside *your* enterprise, we bring IT, customers and technology experts together for *your* success. We'll build a pilot implementation that proves the vision works. Some of these pilots launch into full-scale production solutions, while others save large costly investments by separating the "marketing buzz" from the "technical realities." Our team brings a unique blend of business and technical acumen, along with the privilege of AIS' extensive experience in Azure.

Focus Areas of Innovation

Another challenge of the cloud is the sheer volume of services and rapid pace of change. AIS can help sort through the offerings and apply the right solutions to *your* unique challenges. We are currently offering a half-day workshop at no cost to selected organizations. There is an abundance of innovation to consider. Here's a small sample of some recent sessions we've conducted:

- Cloud Connectivity (ExpressRoute) & Authentication (Azure AD and EMS)
- Extend Your Office (Lift and Shift) & Re-platforming (running your app without servers)
- Development/Test environments & DevOps to Enable Continuous Integration / Continuous Delivery
- Failover and Disaster Recovery
- Big Data, Data Analytics, Machine Learning, and Internet of Things (Azure Cortana Analytics Suite & Azure IoT Suite)

By leveraging this no-cost workshop, AIS can work closely with your business and technology leaders to delve deeply into one of these areas of innovation and collaboratively envision how you might apply it for transformative change. AIS will then create a working pilot solution that proves out the value proposition to you and your customers.

For an introductory discussion, contact us today at sales@AISteam.com.

AIS IS A TRUSTED PARTNER FOR:

Department of Justice (DoJ)
Department of State
Department of the Treasury
Department of Transportation
Discovery Communications
Exelon
Federal Bureau of Investigation (FBI)
GEICO
General Services Administration / 18F
Immigration and Customs Enforcement
John F. Kennedy Center for the Performing Arts
Marriott
Microsoft
North Atlantic Treaty Organization (NATO)
NFL Players' Association
Pandora Jewelry
Willis Towers Watson
WilmerHale

Prime Contract Vehicles

GSA IT 70 Schedule
GSA Agile Development Services (ADS) BPA
Navy SeaPort-e
Texas DBITS

Recognition

Inc. 500/5000 Fastest Growing Companies Award Winner
Washington Business Journal Top 50 Fastest Growing Companies
Washington Business Journal Best Places to Work

THE AIS ADVANTAGE

Experience

- AIS has provided software and systems engineering services since 1982
- AIS consultants and managers have an average of 10-15 years of experience

Investments in People, Technologies, and Partnerships

- AIS' employee-empowered approach yields a retention rate at 90%, with an average tenure of 8 years
- AIS is one of the oldest Microsoft Managed Gold Partners – since 1994
- AIS participates in several exclusive Microsoft advisory councils and readiness programs

Our Approach is Uniquely Positioned to Commit to Time and Budget

- AIS seeks performance-based projects that result in real solutions
- AIS is committed to delivering projects on time and within budget
- AIS provides our customers with a dedicated team for each project



11400 Commerce Park Drive
Suite 600
Reston, VA 20191
Phone: (703) 860-7800
Fax: (703) 860-7820

www.aisteam.com
blog.appliedis.com

sales@aisteam.com



[Twitter.com/aisteam](https://twitter.com/aisteam)



[Linkedin.com/appliedis](https://www.linkedin.com/company/appliedis)



blog.appliedis.com/feed



[facebook.com/appliedis](https://www.facebook.com/appliedis)